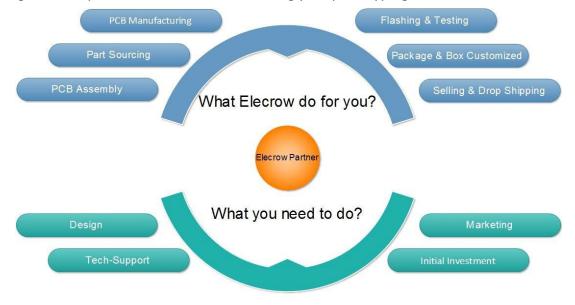
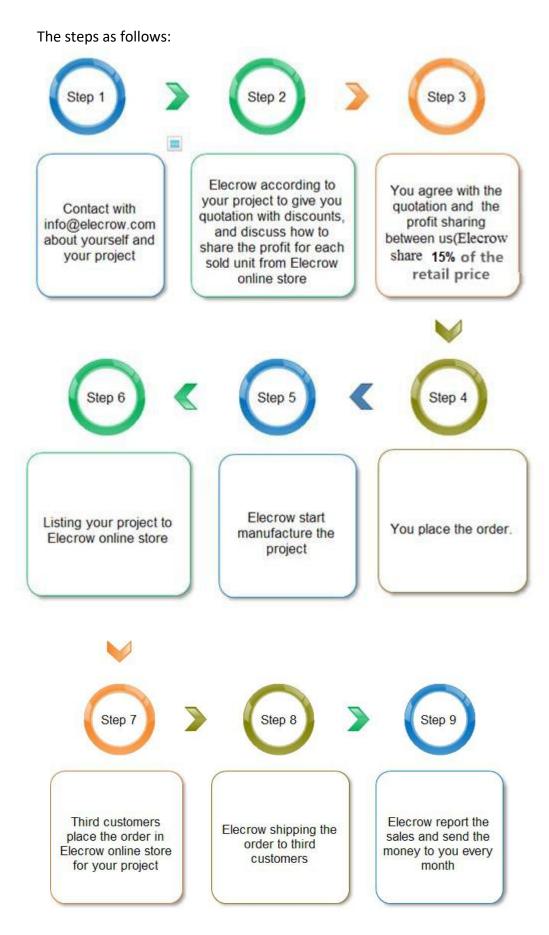
### What's the Elecrow partner

Many designers& startup teams may have encountered this problem: The product designing & development have proceeded smoothly, but it comes out a big problem for production: PCB, Parts Sourcing, Soldering, Quality Control, Logistics, Payment, these trivial but complicated issues waste so too much time and effort.

The service of "Elecrow partner" was used for solving these kinds of problem. Build a long term cooperation with Eelcrow, we bring your prototyping to market!



### How it works



## What's the benefit our service can bring to you?

#### Save your time

You don't need to engage in the works that you are not good at, such as online store maintance, order management and logistic solution. you can focus on your project designing, and we will do the rest.

#### Extending your market

Elecrow support worldwide shipping, include registered airmail and the most famous express such as DHL/FEDEX/UPS/EMS/TNT, safe and super fast, extend your market all over the world!

#### Save your money

Benefit from the Shenzhen Electronic market and the human cost, the cost of the project will be greatly reduced, we will give you a more concessional price for the PCBA service.

#### Make you easier

You don't need to suffer from the boring problem anymore such as order complaints, payment disputes and the shipping lost.

# **Terms of conditions**

- 1. Elecrow partner owns the copyright and takes related responsibility for the project.
- 2. Elecrow guarantee confidentiality for all production files, and guarantee not make the extra boards which without authorization.
- 3. Elecrow guarantee the monthly sales report for the project are real and accurate.
- 4. Both Elecrow and Elecrow partner can stop and cancel the cooperation anytime, the stop-side should take the responsibility of lost for other side.
- 5. Elecrow partner bearing the possible lost caused by the designing problem.
- 6. Elecrow bearing the possible lost caused by production and shipping.

### Note

- 1. Elecrow partner can be personal maker, team or company.
- 2. We don't expect earn money from "Elecrow partner". The profit we shared was used for Elecrow's fee(warehouse cost, the human cost and the cost of risk) and the payment handing fee.
- 3. "Elecrow partner" need to take their own risk for the sales, general speaking, the cooperated products will not included in the Elecrow promotion activity.
- 4. Elecrow partner must have a paypal account. Elecrow will send the profit which shared by the "Elecrow partner" by the paypal.
- 5. Elecrow have more than 60+ distributors worldwide, A wholesale price may make the product extending faster.

# **Optional**

Elecrow supply drop shipping service for the partners who has own online store, Elecrow offer "Elecrow partner" distributor price for some products listed in Elecrow bazaar, and they can listing the items in their own online store, the procedure as follows:



You market our products to your customers





You charge the customer what ever you want



order with us and we dropship the item



to your customer



and email you the tracking numbers